

## **TERMS OF REFERENCE**

for Consulting Services (Individual Consultant)

### **SMM manager at Education Reform Communication Office**

Contract No. LEARN-IC-NUS-1.5.1

Lifting Education Access and Resilience in Times of Need in Ukraine Program

URTF Grant No. TF0C5794

## **I. BACKGROUND**

The Ministry of Education and Science of Ukraine is implementing projects financed by the World Bank, including: Ukraine Improving Higher Education for Results Project (UIHERP) and Lifting Education Access and Resilience in times of Need in Ukraine Program (LEARN) Program and plans to prepare and implement new operations in cooperation with the World Bank (hereinafter referred to as the Operation(s)).

### **UIHERP**

Ukraine and the IBRD have signed Loan Agreement No. 9238-UA of US\$200 million for the Project "Ukraine: Improving Higher Education for Results" (hereinafter referred to as UIHERP). UIHERP is implemented in Ukraine by the Ministry of Education and Science of Ukraine (MoES) with the support of the World Bank Group. UIHERP implementation period is 2021-2026.

UIHERP Project Development Objective (PDO) is to improve efficiency, conditions for quality, and transparency in the higher education system of Ukraine.

UIHERP includes six parts:

Part 1: Sector-Wide Improvements to Governance, Financing, Quality, and Transparency.

Part 2: Alliances/Partnerships for Improved Efficiency and Quality.

Part 3: Capacity Building and Education Environment Enhancement.

Part 4: Project Management, Monitoring & Evaluation

Part 5: Component 5: Support to Academic Scholarships under MoES and Social Scholarships under MOSP for Higher Education Students

Part 6: Contingent Emergency Response (CERC)

UIHERP supports two categories of expenditures: (i) traditional investments in goods, works, and services, for which disbursements are made against eligible expenditures, and (ii) defined performance-based conditions (PBCs), for which disbursements are also made against eligible expenditures conditional on the achievement of the PBCs as defined in the Loan Agreement and UIHERP Operational Manual.

More detailed information is given at the link <https://projects.worldbank.org/en/projects-operations/project-detail/P171050>

### **LEARN**

Ukraine and World bank have signed the agreements for the Program "Lifting Education Access and Resilience in times of Need in Ukraine Program" (hereinafter referred to as the LEARN or Program).

LEARN total financing is US\$415 million using a combination of the World Bank's financial instruments: Program-for-Results (PforR) complementing by Investment Project Financing (IPF).

The Program-for-Results (PforR) is implemented through a US\$235 million credit provided by Bank resources, supported by credit enhancement from the Advancing Needed Credit Enhancement for Ukraine (ADVANCE Ukraine) Trust Fund, which is backed by the Government of Japan. This is formalized under the Financing Agreement between Ukraine and the International Development Association for the Program (CREDIT NUMBER 7626-UA). An additional US\$150 million is provided under the Special Program for Ukraine and Moldova Recovery (SPUR) of the International Development Association (IDA) Crisis Facility, as outlined in the Loan Agreement between Ukraine and the International Bank for Reconstruction and Development for the Program (LOAN NUMBER 9721-UA).

Furthermore, US\$30 million in Investment Project Financing (IPF) is secured under the Grant Agreement between Ukraine and the International Bank for Reconstruction and Development and the International Development Association, acting as the administrator of the Ukraine Relief, Recovery, Reconstruction, and Reform Multi-Donor Trust Fund (URTF GRANT NUMBER TF0C5794).

LEARN was developed to address critical challenges and provide essential support to the education sector, aligning with the Ministry of Education and Science's (MoES) Strategic Action Plan.

LEARN will focus on supporting the Strategic Action Plan Priority 2: School education and the New Ukrainian School (NUS). The continuation of the NUS reform is a key priority of the MoES.

The objectives of the Program are to (i) improve teaching and learning conditions; and (ii) strengthen management capacity of the education system.

The Program is implemented in Ukraine by the Ministry of Education and Science of Ukraine (MoES) with the support of the World Bank Group. The implementation period is 2024-2027.

More detailed information is given at the link <https://projects.worldbank.org/en/projects-operations/project-detail/P504171>

Management of the above Operations is implemented by World Bank Operation Management Unit also referred as Project Implementation Unit (WBOMU/PIU) established to support MoES with day-to-day the operation management and coordination in administration, disbursement, procurement, financial management, monitoring and expert support compliance with environmental and social standards, reporting and other activities, including preparation and expansion of existing operations.

Effective communication and content writing is a key instrument for building trust in education reforms, shaping public perception, and the information presentation engagement. The Operation of the World Bank is inlined with the Strategic Action Plan and Communications vision of the Ministry.

The Consultant will be contracted through competitive selection in line with the World Bank's Procurement Regulations for IPF Borrowers, Sep 2023. This Terms of References defines the purpose, Scope and duration of consulting services and qualification requirements for the Consultant.

## **II. OBJECTIVE**

The objective of this assignment is to manage and execute MoES's social media activities, ensuring engaging, clear, and audience-driven content across platforms. The SMM Manager will be responsible for content planning, publication, trend monitoring, and performance analysis to enhance the Ministry's digital presence and public engagement. All activities should be aligned with the MoES Strategic Action Plan and the Operation of the World Bank.

### **III. SCOPE OF SERVICES**

The Consultant shall provide the following services, including but not limited to:

- Develop weekly content plans for all MoES channels, ensuring alignment with the overall communication strategy and reform priorities, including LEARN and UIHERP projects.
- Provide content planning for MoES top officials' social media accounts that aligns with the overall communication strategy and key messaging priorities.
- Create engaging and informative content (infographics, reels, short- and long-form videos) for all MoES social media platforms (Facebook, Instagram, YouTube, Telegram, TikTok, LinkedIn, etc.).
- Adapt content for different social media platforms, optimizing text, visuals, and multimedia for maximum engagement and platform-specific requirements.
- Maintain social networks and handle technical posting – ensuring timely and consistent daily updates.
- Engage with the audience across all platforms, responding to messages, comments, and inquiries promptly and with a professional tone.
- Analyze and monitor performance metrics, including reach, engagement, follower growth, and content effectiveness.
- Manage and moderate audience interactions, ensuring timely and high-quality responses to inquiries, including those on top officials' social media channels.
- Systematize and maintain a media archive, collecting and organizing a database of images and materials from public events featuring MoES top officials.
- Monitor mentions and tags of MoES and MoES top officials on social media to assess the impact of communication efforts and identify key discussion trends.
- Support the creation and development of new social media channels for MoES and its top officials.
- Track and implement social media trends, adapting content formats to maximize engagement
- Collaborate with the content team to ensure consistency in messaging and visual representation

### **IV. REPORTING**

**SMM manager at Education Reform Communication Office** reports directly to the Projects Coordinator. For operational matters, works in coordination with the Head of the World Bank Operations Management unit (project implementing unit).

The Consultant shall submit monthly reports in hard copy. The reports shall include a description of the Consultant's services during the reporting period and time sheets.

### **V. PROVIDED RESOURCES**

MoES shall provide the Consultant with the information necessary to carry out his/her assignment in a timely manner. MoES shall provide the Consultant with a workplace, including necessary equipment to carry out his/her functions (e.g. PC, communications and office equipment).

## **VI. QUALIFICATION REQUIREMENTS**

Minimum requirements (mandatory):

- At least 3 years of professional experience in social media management, digital communications, or content marketing
- Proven experience in managing and growing social media platforms (Facebook, Instagram, TikTok, YouTube, LinkedIn, Telegram, etc.)
- At least 2 years of experience in working with government institutions, NGOs, or donor-funded projects
- Strong understanding of content creation, engagement strategies, and audience analytics
- Fluency in Ukrainian

Desired skills and qualifications:

- Ability to create and adapt content formats (infographics, reels, video, motion graphics, interactive posts, etc.)
- Experience in audience interaction, including community management and reputation monitoring
- Knowledge of social media algorithms and trends, with the ability to apply data-driven decisions
- Experience in running targeted ad campaigns and boosting engagement through paid promotions
- Basic skills in graphic and video editing (Canva, CapCut, Adobe tools, or similar)
- Understanding of MoES reform priorities and the ability to translate complex topics into engaging content
- Ability to work under tight deadlines and handle multiple projects simultaneously

## **VII. PERIOD AND LOCATION OF EMPLOYMENT**

The consultant shall provide his services until 31.12.2025 with potential prolongation till the end of the Operation(s).

The Consultant shall provide services on a full-time basis.

The services are planned to be rendered in Kyiv, Ukraine. It is expected that the Consultant may provide the Services remotely with mandatory presence upon request to be in the premises of MoES. The Consultant should be required and expected to take business trips to other regions of Ukraine to support the implementation of the Operations.

The terms of the contract and the work schedule are subject to negotiation.

## **VIII. APPLICATION PACKAGE**

Interested persons should submit their CVs in Ukrainian and English at the following email address: [kateryna.kovtun@mon.gov.ua](mailto:kateryna.kovtun@mon.gov.ua), Cc: [serhiy.artemenko@uiherp.org](mailto:serhiy.artemenko@uiherp.org) and [maryna.chubenko.piu@gmail.com](mailto:maryna.chubenko.piu@gmail.com) indicating the email subject: " LEARN-IC-NUS-1.5.1: Selection of SMM manager: [NAME]".

The deadline for submission of the documents is 11:00 am Kyiv time 02.06.2025.

If the Consultant fails to provide CVs in both languages, the Client reserves the right to reject the Consultant's application.